



**HARVEY KALLES**  
REAL ESTATE LTD., BROKERAGE

November 16, 2014

Ira David Jelinek

Dear Ira,

Harvey Kalles Real Estate Ltd. is the number one independent office in both the dollar value and number of units sold of all M.L.S. properties sold. For the month of October, you have again distinguished yourself as a top producer at Harvey Kalles Real Estate.

Of 36,000 agents you were in the top **1.2** percent of sales and the top **1** percent of units sold.

In October, the average it took for a home to sell (DOM) was 27.5 days. You sold your homes in an average of 13 days: **53%** quicker! Your average sale was **6.4%** higher than the TREB \$576,459 average price. You sold your listings at 99.4% of asking price, which is **0.5%** higher than the TREB benchmark of 98.86%.

Congratulations, and all the best.

Harvey Kalles  
Chairman and C.E.O.  
Harvey Kalles Real Estate Ltd., Brokerage

Michael Kalles, B.A. M.B.A., dip. RPD  
President  
Harvey Kalles Real Estate Ltd., Brokerage



*A name you can trust since 1957.*

